

# Friends & Family Offers - Enterprise



**Calm** is the #1 app for Sleep, Meditation and Relaxation, with over 100 million downloads and over 1.5M+ 5-star reviews. Calm improves employee well-being by promoting better sleep, reducing stress and anxiety, and developing more mindfulness.

- Calm is offering fellow Norwest portfolio companies 20% off when they purchase Calm for their entire employee population.

For more information, please contact Doug Aspland at [doug.aspland@calm.com](mailto:doug.aspland@calm.com)



**Demandbase** accelerates go-to-market for fast growing B2B companies with the industry's leading account-based experience, advertising, sales intelligence, and B2B data platforms.

- Norwest portfolio companies are eligible to license Demandbase solutions at a 20% discount to standard pricing.\*

More info can be found [HERE](#). To get started, contact: [partnerships@demandbase.com](mailto:partnerships@demandbase.com)

*\*Offer applies to new Demandbase customers only.*



**FloQast** is an industry-leading, cloud-based accounting workflow solution designed to streamline and improve the monthly close process and related workflows.

- FloQast is offering fellow Norwest portfolio companies preferred pricing of 15% off platform license fees.

For more information, please see [here](#).

If interested, please reach out to Brian Brett at [brian.brett@floqast.com](mailto:brian.brett@floqast.com)



**Gong** is the #1 platform for remote sales teams.

Learn how to win more deals, skyrocket rep success and gain critical market intelligence through an unfiltered view into your customer-facing conversations.

Gong can help you:

- Replicate what your best reps do.
- Keep every deal on a path to close.
- Hear the unfiltered voice of your market to drive strategic decisions.

Norwest portfolio companies get 10% off. More info [here](#).

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**Simplr** is an internal communications platform marketed as today's modern employee intranet.

- Simplr helps keep employees connected with their coworkers, aligned with the company, and engaged in their work.
- Simplr is offering Norwest portfolio companies a 20% discount with available rapid deployment packages.

Additional information can be found [here](#). To learn more, contact: mbissane.ba@simplr.com

**SlashNext** AI Phishing Defense solutions stop threats across mobile, email, and web—dramatically reducing the risk of data theft, cyber extortion, and breaches.

Exclusive offers for Norwest portfolio companies:

- Free phishing assessment
- Extended trial to 'try before you buy'
- 30% off list price

To learn more, contact Andre Nguyen at SlashNext: andre.nguyen@slashnext.com



**Spiff** is the leading sales commission software and commission tracker automating manual commission calculations and motivating sales teams.

Spiff is designed to restore trust in the commission process and revive motivation on the sales floor. Simplify and streamline your commission workflows with Spiff!

Norwest portfolio companies can receive **25% off and/or two free hours** of sales comp consulting.

More information can be found [here](#).

Take your supplier diversity program to the next level with **supplier.io**.

supplier.io offers the leading supplier diversity management platform and their mission is to help companies increase their diverse supplier spend.

As part of the Norwest portfolio, supplier.io will provide you a one-time Data Enrichment, which will **identify your diverse suppliers, at no charge, and 15% off any purchases the first year of the initial license.**

[More information can be found here.](#)